



Hi, is this _____?

Hi _____ my name is _____ and I am a local real estate agent. I was calling about your property for sale. I guess you are aware by now that your property is shown as “off the market” and I was wondering when are you going to interview agents again for the job of getting it sold? Excellent!

Now, if your property had sold, where were you planning to go next? That’s exciting

What’s taking you to _____? Good for you!

So how soon did you want to be there? Wow!

Any idea what stopped it from selling? Really?

How did you choose the last agent you had? That makes sense

How did you feel about the job the agent did? Interesting

So what do you think was missing that kept it from actually selling? Oh!

It sounds like you do still want to sell your property, right? Great!

If you can get it sold for top dollar in the next 30 days and get to _____ that is something you would still be excited about, yes? Perfect

And if I can help you make it happen that would be ok with, right? Excellent

When would be the best time for us to get together and take a look at how we can make that happen?

How about Wednesday at 4 or would Thursday at 3 be better?